

**PUBLIC
VERSION**

Contract

Exelon

EXELON ENERGY DLVRY

Contract: 01064440
Release : 00000
Executed: 12/15/2008
Printed : 01/08/2009
Page : 1

Mail Invoice To:

Vendor:
RANDY GUNN
SUMMIT BLUE CONSULTING
150 N. MICHIGAN AVE
SUITE 2700
CHICAGO IL 60601

Please Direct Inquiries to:

DAVID HOLMES

Title: SR CATEGORY MANAGER

Phone: 215-841-6952

Fax : 215-841-5005

Ext:

Work Location:

Accounts Payable

EXELON BUSINESS SERVICES CO.

An Exelon Company

P. O. Box 8085

Chicago IL 60680-8085

Title: EVALUATE COMED'S ENERGY EFFICIENCY AND DEMEND RESPONSE PLAN
***** BLANKET MASTER CONTRACT *****
** DUPLICATE COPY **

Total Value : \$8,000,000.00 USD
Pricing Method: NOT TO EXCEED

** NOT TO EXCEED **

Contract Type : BLANKET CONTRACT
PD/WC :

Start Date: 12/15/2008
End Date : 12/31/2010

Vendor Authorized Signature

Printed Name/Title

Date Signed

Phone

Authorized Signature

DAVID A. HOLMES / SR. CATEGORY MGR.

Printed Name/Title

1-08-09

215-841-6952

Date Signed

Phone

Terms and Conditions - Text at End

Fac Standard Rev S/P Text Title
CHKLIST N/A 000 V Y PO/CONTRACTACCOUNTING CHECKLIST - NO IMPACT

Terms and Conditions - Text

* * * End of Contract * * *

This Blanket Contract is issued to cover Evaluation Services for ComEd's Energy Efficiency and Demand Response Plan (2008-2010). Consultant shall work closely with ComEd, the ICC and stakeholders to evaluate impacts and processes associated with the ComEd administered programs as well as those programs administered by the Illinois Department of Commerce and Economic Opportunity (DCEO) as part of the ComEd and Ameren Plans.

Consultant shall evaluate ComEd's Energy Efficiency and Demand Response Plan (2008-2010) in accordance with ComEd's Request For Proposal for an Evaluation Contractor for ComEd's Energy Efficiency/Demand Response Plan and all attachments thereto, sent on August 18, 2008, Addendum No. 1 to Request For Proposal for an Evaluation Contractor for ComEd's Energy Efficiency/Demand Response Plan (2008-2010) and Consultant's Proposal Dated September 25, 2008. ComEd shall issue separate Releases for each fiscal year under this Blanket Contract. Consultant shall commence no work, nor perform any Service without receipt of a Release from ComEd.

The Total Estimated Blanket Contract Price shall be \$8,000,000 over the contract term. The initial term of this Contract shall be for three (3) years with an option to extend for additional years as agreed to by both parties. The Consultant shall not exceed this Contract Amount without the express written consent of an authorized ComEd representative. The Estimated Blanket Contract is an estimate and shall not be construed as guaranteed funds.

The following table shows the total budget by task and program across the three years.

Tasks	Sector	Programs	Budget (\$1000)			
			2008	2009	2010	Total
Task 1 Establish Evaluation Framework and Guidelines			65	48	0	113
Task 2 Develop Evaluation Plan			65	24	41	130
Task 3 Verification and Due Diligence			65	241	412	718
Task 4 Tracking Systems, Program Theories, Communications			78	72	41	191
Task 5 Impact Evaluation	Residential	Residential Lighting Program	133	284	473	891
		Appliance Recycling Program	40	85	142	267
		Residential Multi-family "All Electric" Sweep	13	28	47	89
		Residential HVAC Diagnostics & Tune-Up	27	57	95	178
		Residential New HVAC w/Quality Installation	47	57	95	198
		Single Family Home Performance	33	71	118	223
		Residential Advanced Lighting Package	0	43	71	114
		Commercial & Industrial Prescriptive	120	256	426	802
		C&I Custom	133	284	473	891
		Small C&I CFL Intro Kit	20	43	71	134
	Commercial & Industrial	C&I Retrocommissioning	40	85	142	267
		C&I New Construction	27	57	95	178
		Nature First Expansion	33	71	118	223
		DCEO - Public Sector Prescriptive Program	89	144	316	549
		Public Sector Custom Program	59	96	211	366
		Public Sector New Construction	24	38	84	146
		Lighting For Learning	30	48	105	183
		Public Sector Retrocommissioning	24	38	84	146
		DCEO Low Income New Construction & Gut Rehab	18	29	63	110
		Low-Income Energy Efficient Moderate Rehab	18	29	63	110
	DCEO Low Income	Low-Income Energy Efficient Single-Family Remodeling	29	63	110	110
		Low-Income Energy Efficiency Direct Install	18	29	63	110
			962	1,902	3,420	6,284
		Task 5 Total	962	1,902	3,420	6,284
Task 6 Reporting			65	120	206	391
Task 7 Program Evaluation Support			0	0	0	0
Total			1,300	2,408	4,120	7,828

Labor costs shall be marked-up 2.5% to cover project administration costs. These costs include billing, scheduling and report preparation. Allowable expenses under this Contract are travel and living expenses; any metering costs, and project related office expenses, such as printing and FedEx shipments. All allowable expenses shall be invoiced at cost.

Key Personnel – The following Consultant personnel shall be deemed as “Key Personnel” under this Contract and shall not be replaced without the express written consent by ComEd:

Name	Company	Job Title	Responsibility
Randy Gunn	Summit Blue	Principal	Partner in Charge
Jeff Erickson	Summit Blue	Senior Consultant	Project manager
Jennifer Fagan	Itron	Principal	Assistant project manager, evaluation planning and prioritization team, net-to-gross topic lead, Appliance Recycling program lead
Dan Violette	Summit Blue	Principal	Strategic advisor
Mike Rufo	Itron	Senior Director	Strategic advisor
Brad Kates	ODC	President	Strategic advisor
Mary Sutter	ODC	Director of Energy Evaluation	Evaluation planning and prioritization team, market effects topic lead, C&I and DCEO New Construction program lead
Roger Hill	Summit Blue	Senior Consultant	Topic lead for engineering analysis, field data collection, and stipulated/deemed savings analysis, program lead for Retrocommissioning (C&E and DCEO), New HVAC with Quality Installation, HVAC Diagnostics and Tune-Up
Bill Norton	ODC	Vice President	Process evaluation topic lead, evaluation planning and prioritization team
Riley Newbert	ODC	Energy Operations Manager	Survey data collection topic lead
Corina Jump	Itron	Senior Consultant	Sampling topic lead
Michael Ozog	Summit Blue	Affiliate	Econometric analysis topic lead
Floyd Keneipp	Summit Blue	Principal	Program lead for C&I and DCEO Prescriptive, Multi-Family All Electric Sweep, Lights for Learning
Christie Torok	Itron	Senior	Program lead for Single Family Home

An individual Release shall be issued for each respective program year with a total not-to-exceed price.

The total budget, as specified by statute, may not exceed 3% of total program expenditures in any given year..

Program year is defined as a year commencing June 1, of the named year and concluding on May 31st of the following year. For example, Program Year 2008 commences on June 1, 2008 and concludes on May 31, 2009.

The following Job Classification Labor Rates and Mark-up shall be utilized under this Contract for each respective Program year as follows:

		Consultant	Performance, DCEO New Construction and Gut Rehab, DCEO Energy Efficient Moderate Rehab
Amy Buege	Itron	Senior Consultant	Program lead for Residential Lighting, Residential Advanced Lighting Package, and Small C&I CFL Intro Kit
Kris Bradley	Itron	Director	Program lead for C&I and DCEO Custom
Mary Klos	Summit Blue	Senior Consultant	Program Lead for DCEO Energy Efficient Single-Family Remodeling, DCEO Energy Efficiency Direct Install, Nature First Expansion

Consultant shall simultaneously provide ComEd and the ICC Staff the reports in Table 2-6 of "Summit Blue Proposal (with the possible exception of the Monthly Updates

Table 2.6. Schedule of Key Deliverables

Deliverable	Schedule
Monthly Updates	On the 5 th of each month
Quarterly Updates	10 days after close of Quarter
Ad-hoc	As needed
Annual Verification Report I	11/15/09
Annual Verification Report II	11/15/10
Annual Verification Report III	11/15/11
Interim Report I	11/30/09
Interim Report II	11/30/10
Final Report	12/15/11
Final Project Report – Draft	01/28/12
Final Project Report	02/28/12

The following document shall form part of this Contract:

Consulting and Professional Services Agreement Between ComEd, acting by and through its agent, Exelon Business Services Company, LLC and Summit Blue Consulting, LLC dated as of December 12, 2008 with the following modifications:

Refer to Sub Article 7.1 Initial Term and Revise to read as follows: "The term of this Agreement shall be through February 28, 2012."

Add the following sentence to the end of Sub Article 28.18, Illinois Commerce Commission Authority: "In the event that Exelon or Contractor issue a notice of termination, notice of breach, or notice of default under this Agreement, it shall

Company	Job Title	Employee Name	Prime or Sub-Contractor	2008	2009	2010
SBC	Principal in Charge	Randy Gunn	Prime			
SBC	Strategic Advisor	Dan Violette	Prime			
SBC	Project Manager	Jeff Erickson	Prime			
SBC	Lead Engineer	Roger Hill	Prime			
SBC	Principal	Floyd Kenelpp	Prime			
SBC	Senior Consultant	Michael Ozog	Prime			
SBC	Senior Consultant	Mary Kios	Prime			
SBC	Senior Consultant	Gay Cook	Prime			
SBC	Senior Consultant	Argene McDowell	Prime			
SBC	Analyst	Laura Agape	Prime			
SBC	Analyst	Jane Hummer	Prime			
SBC	Senior Engineer	Adam Knickelbein	Prime			
SBC	Consultant	Summit Blue	Prime			
SBC	Analyst	Summit Blue	Prime			
SBC	Admin	Summit Blue	Prime			
Itron	Strategic Advisor	Mike Rufo	Sub			
Itron	Principal	Mike Messenger	Sub			
Itron	Director	Kris Bradley	Sub			
Itron	Assistant Project Manager	Jennifer Fagen	Sub			
Itron	Principal	Christie Torok	Sub			
Itron	Principal	Jean Shelton	Sub			
Itron	Principal	Corina Jump	Sub			
Itron	Principal	Amy Buege	Sub			
Itron	Principal	Bob Ramirez	Sub			
Itron	Consultant	Sara Rosenbrock	Sub			
Itron	Analyst	Amber Buhl	Sub			
ODC	Strategic Advisor	Brad Kates	Sub			
ODC	Process Analysis Lead	Bill Norton	Sub			
ODC	Director of Analysis	Mary Sutter	Sub			
ODC	Director of Analysis	Jennifer Mitchell-Jackson	Sub			
ODC	Senior Project Manager	Antje Siems	Sub			
ODC	Project Manager	Jennifer Finnigan	Sub			
ODC	Operations Manager	Riley Newbart	Sub			
ODC	Senior Statistician	Caroline Wilson	Sub			
ODC	Senior Analyst	Wendy Todd	Sub			
ODC	Project Analyst	Jake Millette	Sub			
ODC	Project Analyst	Christina Barr	Sub			
ODC	ODC Operations Staff	Various	Sub			
ODC	ODC Telephone Interviewer	Various	Sub			
Michaels	Field Professional IV	Michaels Engineering	Sub			
Michaels	Field Professional III	Michaels Engineering	Sub			
Michaels	Field Professional II	Michaels Engineering	Sub			
Michaels	Field Professional I	Michaels Engineering	Sub			

**CONTRACTOR SPECIFIC
LABOR RATES REDACTED**

2008 Labor Rates shall be effective June 1, 2008 through May 31, 2009

2009 Labor Rates shall be effective June 1, 2009 through May 31, 2010

2010 Labor Rates shall be effective from June 1, 2010 through May 31, 2011

contemporaneously provide a copy of such notice to the Illinois Commerce Commission,
c/o Richard J. Zuraski - Energy Division, 527 East Capitol Avenue, Springfield, Illinois
62701."